

OPEN ACCELERATOR



1906

Open Accelerator is the made-in-Italy fast-track acceleration program dedicated to projects in life science.

The acceleration program clustered in the OpenZone is a part of the strategic ZCube Research Venture design and is consistent with the activities and actions of the OpenZone technology park.

Applications are accepted from the 5th of April to the 16th of July 2017.



- **DRUG DELIVERY SYSTEMS**

Systems that allow better drug delivery either through particles or through devices.



- **OPEN SOURCE PROTOTYPING: MEDICAL DEVICES, BIOMARKERS, DIAGNOSTICS**

Instruments and devices that allow safe and effective treatment, rehabilitation, prevention and diagnosis of diseases.



- **WEARABLES AND DIGITAL HEALTH**

Technological solutions through wearable devices that improve the cure of diseases.

Technological platforms (web-platforms) or mobile applications that offer new solutions to improve patient's health.



- **BIG DATA**

Projects related to the data analysis and solutions to improve medical treatment, to develop personalized medicine, to identify new markers for early diagnosis and to reduce healthcare costs.

Open Accelerator - CALL FOR IDEAS



WE CONSIDER	WE DON'T CONSIDER
New ideas	Products already on the market
Products in the prototype- or early MVP stage	A technology that does not have any element of innovation
Projects in need of initial funding to kick-start product development	A startup already in business for over 3 years
Founders with a strong technical product	A project requiring high burn rates of capital acceleration



The most innovative **ideas and startups** will be trained in order for them to build their business idea within 12 weeks with the support of international mentors and advisors.

There are 3 stages:

VALIDATION – problem-solution fit and minimum viable customer segment validation

PRODUCT – product development, market launch & business development opportunities

INVESTMENT – nailing your pitch and solid investment deck

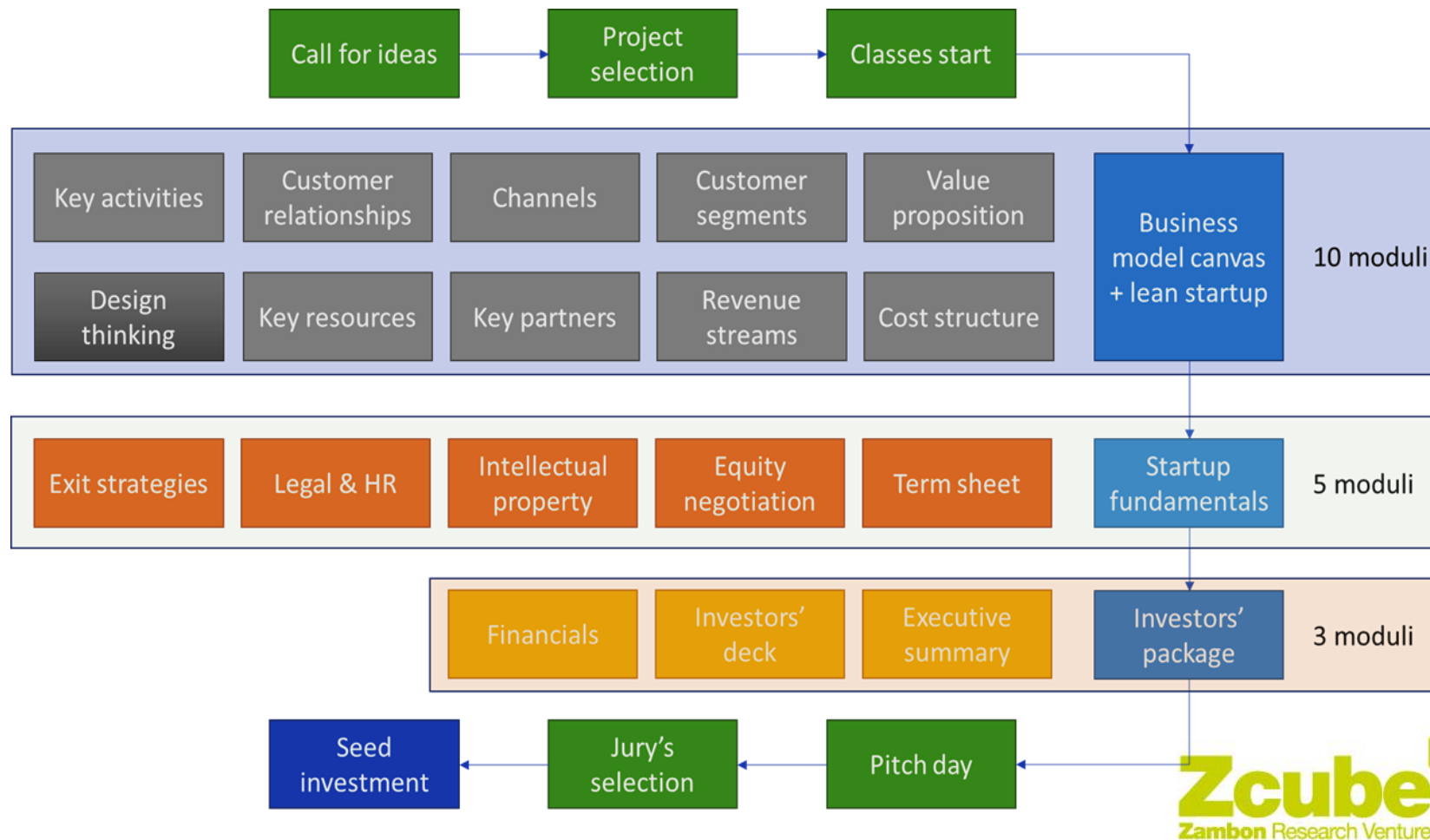
INVESTORS' DAY

An exclusive opportunity for you to pitch and to network with investors for building relationships useful in your next round.

Acceleration Program

12 weekends

Sept 16 – Dec 3



- 12 - week Acceleration program for **Business Model** and **Minimum Viable Product (MVP)** development.
- International mentorship and advisory from leading investors, entrepreneurs, professors and tech experts.
- Pitching and access to wide international VCs, Business Angels, investors and corporations' network.
- Chance to receive seed investment with cash tickets from **€ 25k to max € 100k** in convertible notes for best projects upon completion of the program.

Upon completion of the acceleration phase, a selected number of startups will have the opportunity to receive:

- **seed investment** as cash from ZCube with cash tickets from €25k to a maximum €100k in convertible notes for each selected project.
- **additional funding** from Business Angels / VC funds
- 6 months of **free office space** and **experts professional services** for start up (quantified as €20k)

For over a decade ZCube has been active in the exploration of innovative technologies with a profile of technology scouting & brokerage at international level.

With an experienced team and network of entrepreneurs, business angels and venture capital, ZCube invests and supports innovative ideas from early stages of development up to market launch in the fields of drug delivery, medical devices and digital health.

ZCube uses a satellite "open source" research model developed by Zambon in order to develop specialized and innovative products in the areas of the company's therapeutic interest through collaborations with biotech companies, international research centers and universities such as Arizona State University (ASU) Phoenix, University of California San Francisco (UCSF) San Francisco, California Institute of Technology (Caltech) Pasadena.



Open Zone is a scientific campus founded with the aim to create an entrepreneurial ecosystem where the knowledge is shared between partners in the **Life Science** field.

Open Zone promotes innovation by facilitating scientific research through collaboration among universities, startups and companies.



The companies in OpenZone



The Ecosystem: Open Zone by 2020



Open Zone is expanding! With dedicated €40 mln investments and 37.000 mq campus space it is ready to host new entrepreneurial and highly qualified companies and startups in life sciences.

© 2014

It's time to come to Italy



The 2017 Budget Law: opportunities for innovators



New online incorporation procedure
No more stamp duty tax



Renewal of 140% super-depreciation.
New 250% hyper-depreciation to encourage Industry 4.0 investments



Startup losses can be transferred to listed companies holding $\geq 20\%$ of their shares



Tax incentives for investments in innovative startups and SMEs
raised to 30%



ITAtech e AccelerateIT initiatives by CDP (National Promotion Bank)



Tax credit on R&D
raised to 50%, for both in-house and outsourced research



A brand-new visa for investments of more than €1 million, €500,000 for investments in innovative startups



New regulations for individual savings plans (PIR)

More info:
www.openaccelerator.it
info@openaccelerator.it

